Highly efficient and cost-effective technology for the production of green hydrogen

Creating value - from any type of organic waste



SMI AG



for energy efficiency through sustainable technologies

We are a technology company and specialise in the following areas:

- Planning and construction of photovoltaic systems
- Highly efficient and cost-effective production of green hydrogen
- Filter systems (microfilters)
- Chemical-free, industrial water treatment

We design and plan customised solutions for our customers.

Our Business model

SERVICES

Together with blueFlux AG, we offer aftersales and complete services and support the operation of the systems

OPERATING MODELS

PLANNED FOR THE FUTURE

AND SELL We sell turnkey pla

We sell turnkey plants to customers and support customers

GOTIC

CleanTec Solutions for Green Energy

Member of the ferrum Group

EIN UNTERNEHMEN DER KAFRIL-GRUPPE

BUILD PLANTS

ENGINEERING AND PLANNING

We develop and plan systems and, if required, support customers in determining a system type



Integration of energy and waste management into decentralised supply



Organic residues: Green energy: • Sewage sludge 0 Organic waste • Synthetic coal Organic waste • Lean gas Digestate • Syngas • Slurry (liquid) • Hydrogen • Stable manure (solid) economical, • Wood residues sustainable, • Food waste CO_2 neutral, storable

Market requirements



CO₂ reduction in energy and heat supply

Replacement of fossil fuels through innovative use of the circular economy

Utilisation of the continuously increasing quantities of organic residues for the **production** of **regenerative substitute fuels**

Solution for **phosphorus recovery** from organic residues (Sewage Sludge Ordinance)

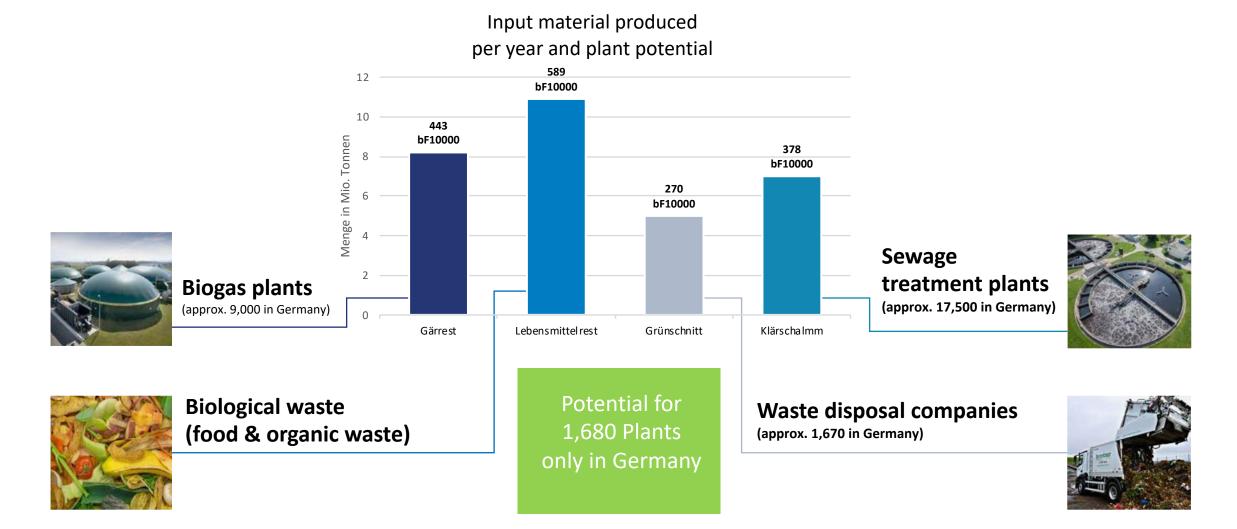
"Waste to Value"

Reduction of over-fertilisation through fermentation residues, liquid manure, etc.

Competitive technology for electrolysis (economically viable solutions)

Double benefit through circular economy in Germany (Input)





Market potential in Germany (output)

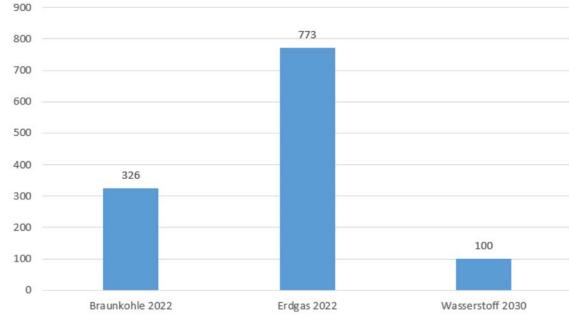


High energy consumption companies









Energy demand in TW/h in Germany

Energy supplier













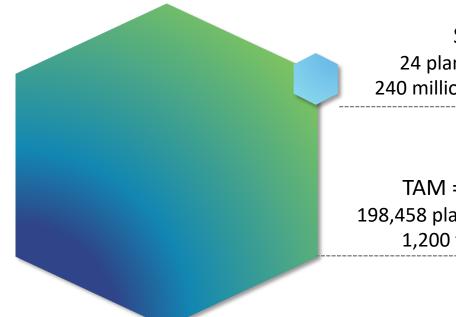


Market potential in Europe and regulations



HYDROGEN

RUAIIMAP



*TAM = Total Adressable Market
*SAM = Serviceable Adressable Market
*SOM = Serviceable Obtainable Market (till 2026)
* for a medium-sized blueFLUX system



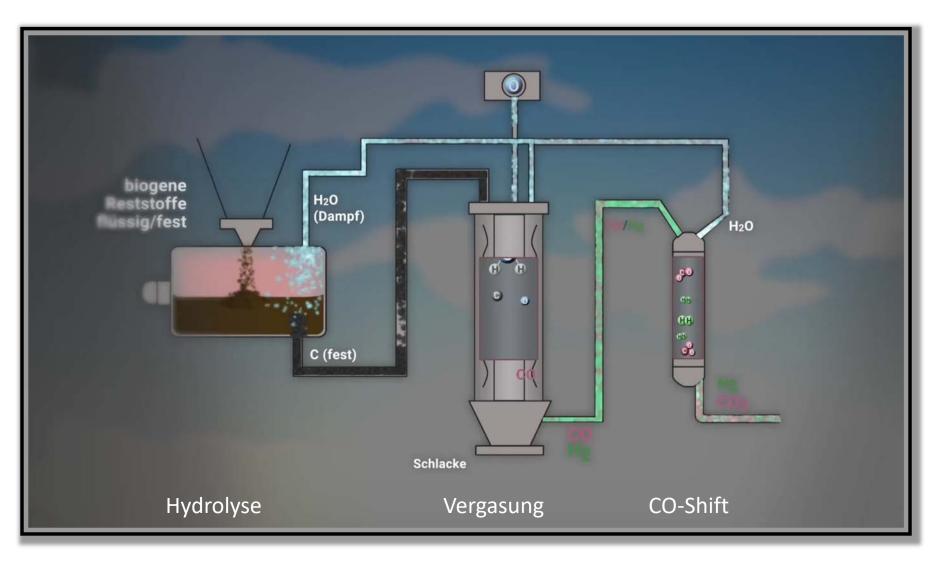
TAM = SAM* 198,458 plants in Europe 1,200 trillion € EUROPE Die Nationale Wasserstoffstrategie

- Hydrogen strategy (EU and DE)
- CO₂ tax
- Quota revenues for the use of green H2 in mobility
- Lignite phase-out, nuclear phase-out
- Amendment to the Sewage Sludge Ordinance
- Fertiliser ordinance

The "SMI-blueFLUX" technology

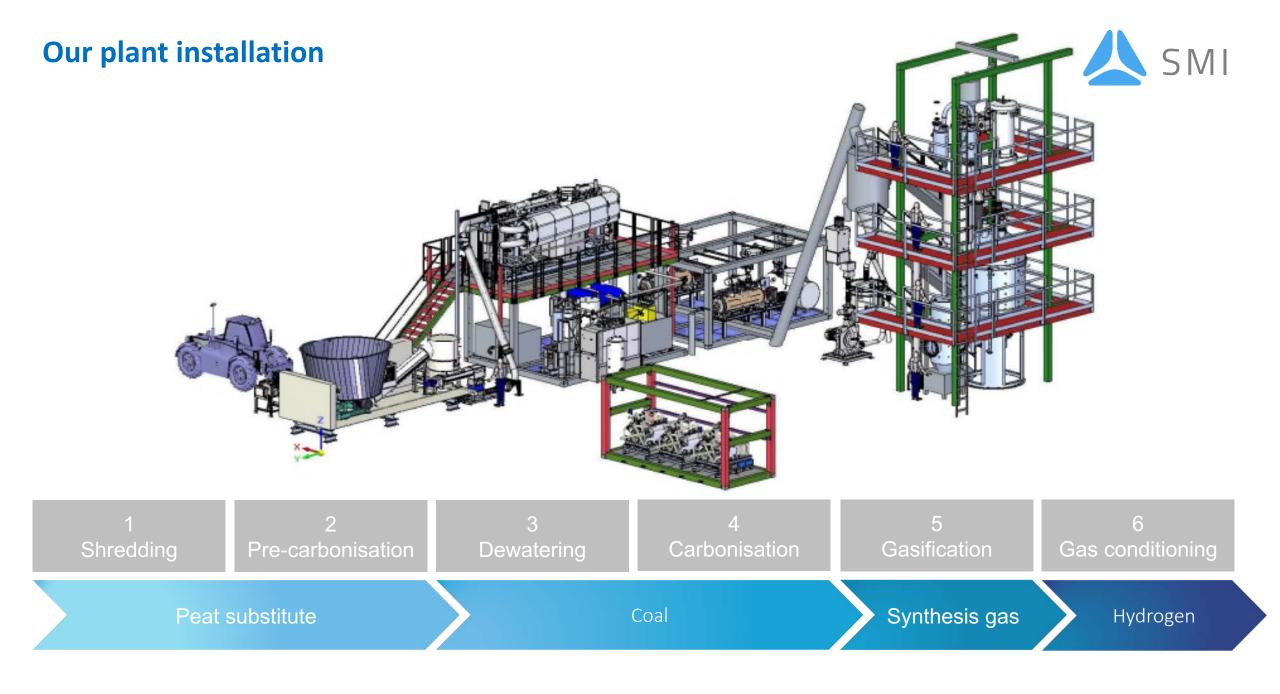


2h



Patented process & KDC reactor in Germany and Europe

Combination of pressure and temperature in water as a solvent



Input and output of our system types



Plant size	bFK00600	bFH00600	bFK10000	bFS10000	bFH10000
Organic waste with 30% TS [t/a]	1.200	1.200	18.500	18.500	18.500
Electrical energy [GWh/a]		2,5		14,7	13,1
HTC coal* [t/a]	300	-	5.200	-	-
Synthesis gas* [GWh/a]	-	-	-	16,4	-
Hydrogen* [GWh/a]	-	1,1	-	-	18,7
Process residual heat* [GWh/a]				10	11,5

*Output depending on the system configuration

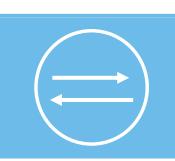


Competitive advantages

Technology as a game changer

3-4 €/kg for green H2 with standard plants

< 4 €/kg with larger plants



Cost-effective replacement fuel for fossil lignite with synthetic coal for €260/t*



8 times **higher energy yield** based on the input material compared to biogas plants



Utilisation of wet and dry materials - no drying of the primary material, plastic content possible



"waste-to-value" without CO₂ pollution GHG quota revenues CO₂ certificate trading

*Fossil pulverised lignite currently costs €200/t, customers accept up to €260/t for regeneratively produced pulverised coal as a substitute for lignite.

Price environment for (green) hydrogen



Advantages of blueFLUX technology- Differentiation from other methods of waste utilisation

Examples of manufacturers	Sewage sludge incineration		H2 -Production	H2-Produktion	SMI blueFLUX-Technologie
Technology	Mono-incineration (pure disposal)	Fermentation for the production of methane & H2	Electrolysis for the production of synthesis gas/H2	Pyrolysis for the production of synthesis gas/H2	Hydrolysis for the production of coal, synthesis gas/H2
Input: Sewage sludge	\checkmark	\times	\times	×	\checkmark
Input: organic waste	×	\checkmark	×	\checkmark	\checkmark
Input: organic residues incl. plastic content	×	×	×	×	\checkmark
Output: sustainable hydrogen, synthesis gas	×	\checkmark	\checkmark	\checkmark	\checkmark
Output: Synthetic coal, Peat substitution products	×	×	×	\checkmark	\checkmark
Conversion rate	×	8-10 %	95 %	23 %	65 %
Production costs H_2	×	> 12 €/kg	4,50-12 €/kg	unbekannt	<= 2-4 €/kg

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Partner of **blueFLUX Energy AG**

UNTERSTÜTZER TEAM **ENERGIE**WENDE BAYERN

